

Position Account Managers

Location Pittsburgh, PA [Downtown]

Description

Would you like to work for a winning team? How about in an environment which generously rewards performance and will provide stable long term career opportunities? If so, Full Service Network is the place for you.

Located in Downtown Pittsburgh for 15 years, Full Service Network is seeking highly motivated, goal oriented salespeople. Unlike many of our competitors, Full Service Network is willing to pay a recurring residual on the business you acquire.

With one of the lowest churn rates in the industry, Full Service Network has proven that this approach works and works well. Don't settle for one time line bonuses. Build your portfolio of customers and concentrate on building relationships that last.

Candidates must be able to present a sound and proven sales strategy that will develop quality prospects, and then show the techniques needed to turn these prospects into sales.

Responsibilities

- Generate new revenue by selling local, long distance, toll free, and internet services.
- Consistently maintain or exceed established quotas.
- Prepare and deliver sales presentations.
- Maintain personal relationships with accounts and ensure quality service and support is delivered.

Requirements

- Minimum of 1 year direct sales experience.
- Willingness and ability to perform door to door cold calling.
- PC literacy.

How To Apply

If this career interests you, forward a resume to salesjob@fullservicenetwork.com